

Please reply to: Contact: Service: Direct Line: E-mail: Date:

Christeen Abee Committee Services 01784 44229 c.abee@spelthorne.gov.uk 28 June 2023

### Notice of meeting

### **Economic Development Committee**

Date: Thursday, 6 July 2023

**Time:** 7.00 pm

Place: Council Chamber, Knowle Green, Staines-upon-Thames, TW18 1XB

#### To the members of the Economic Development Committee

Councillors:

H.R.D. Williams (Chair)	J. Button		S. Gyawali	
J.R. Boughtflower (Vice-Chair)	R. Geach		M. Lee	
M. Bing Dong	D. Geraci		A. Mathur	
Substituto Mombors: Councillors	C Batasan		T Burroll	L Caplin

Substitute Members: Councillors C. Bateson, M. Buck, T. Burrell, J. Caplin and K. Rutherford

Councillors are reminded that the Gifts and Hospitality Declaration book will be available outside the meeting room for you to record any gifts or hospitality offered to you since the last Committee meeting.

#### Spelthorne Borough Council, Council Offices, Knowle Green

Staines-upon-Thames TW18 1XB

www.spelthorne.gov.uk customer.services@spelthorne.gov.uk Telephone 01784 451499

### Agenda

		Page nos.
1.	Terms of Reference for the Economic Development Committee	5 - 6
2.	Apologies and Substitutes	
	To receive any apologies for absence and notification of substitutions.	
3.	Introduction to Economic Development	7 - 20
	Committee to receive a presentation on the work of the Economic Development Team.	
4.	Minutes	21 - 24
	To confirm the minutes of the meeting held on 12 January 2023 as a correct record of proceedings.	
5.	Disclosures of interests	
	To receive any disclosures of interest from councillors in accordance with the Council's Code of Conduct for members.	
6.	Questions from members of the Public	
	The Chair, or his nominee, to answer any questions raised by members of the public in accordance with Standing Order 40.	
	At the time of publication of this agenda no questions were received.	
7.	Review of Staines Business Improvement District (BID)	25 - 32
	To receive a presentation on the Staines Business Improvement District (BID).	
9.	Incubator Monitoring	33 - 46
	The report contains exempt information within the meaning of Part 1 of Schedule 12A to the Local Government Act 1972, as amended by the Local Government (Access to Information) Act 1985 and by the Local Government (Access to information) (Variation) Order 2006 Paragraph 3 – Information relating to the financial or business affairs of any particular person (including the authority holding that information) and in all the circumstances of the case, the public interest in maintaining the exemption outweighs the public interest in disclosing the information.	

To consider the Forward Plan for committee business.

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#### TERMS OF REFERENCE

All Committees will have the following functions in respect of their respective areas:

- To develop the Council's policy, strategy and budget proposals
- To work at meeting the Council's corporate objectives, as set out in the Corporate Plan.
- To encourage performance improvement in relevant services, consistent with Value for Money principles and within the policy and budgetary framework agreed by the Council. This includes responding appropriately to statutory reports on external inspections and service reviews.
- To develop a full understanding of the functions and services within the Committee's remit
- To facilitate and encourage public participation in the Council's activities by engaging key stakeholders in the Council's processes for decision making.
- To oversee the publication of consultation papers on key issues and ensure that there is appropriate public consultation.
- To consider budget priorities and actions on the delivery of Council services within the overall policy and budgetary framework agreed by the Council.
- To consult with local Ward councillors about policy developments or service initiatives which have a specific relevance to the Committee.
- To support positive relationships and practices through co-operative working with staff.
- To commission studies or the collection of information relating to policy issues (Corporate Policy and Resources Committee) or service delivery (Service Committees).
- Where a function does not clearly fall within the remit of one particular Service Committee, the Corporate Policy and Resources Committee shall direct which Committee shall deal with the function, or deal with the matter itself.
- Each Committee is limited in authority to grant expenditure to £1 million for any particular project without seeking approval from full Council. Any project must be taken as a whole, and the project cannot be sub-divided into its constituent parts with each being authorised separately to avoid this limit set by this rule.

#### ECONOMIC DEVELOPMENT COMMITTEE

#### Membership

9 members reflecting political balance.

#### Functions

This committee has responsibility for the following functions of the Council:

- Economic development, business partnerships and town centre viability & regeneration
- Heathrow liaison
- Business transformation, support and inward investment
- Tourism
- Transport
- To monitor and review relevant Council policies and strategies and recommend changes or new policies to the Corporate Policy and Resources Committee.
- To review and scrutinise service delivery and in particular ensuring that best value in service delivery is being obtained for the community.
- To undertake scrutiny and monitor the performance of external bodies who deliver services to the community
- To review and scrutinise budget proposals relevant to the Committee's functions and make recommendations to the Corporate Policy and Resources Committee.
- + The scrutiny of Heathrow to be carried out jointly with Environment & Sustainability Committee



Page

# Spelthorne Council Economic Development

Tracey Carter - Economic Development Manager Sheila Kimpton- Senior Economic Development Officer Andy Willmott - Town Centre Manager May 2023

# **Economic Development Team**



Tracey Carter – Economic Development Manager

Andy Willmott – Town Centre Manager (Ashford, Sunbury & Shepperton)



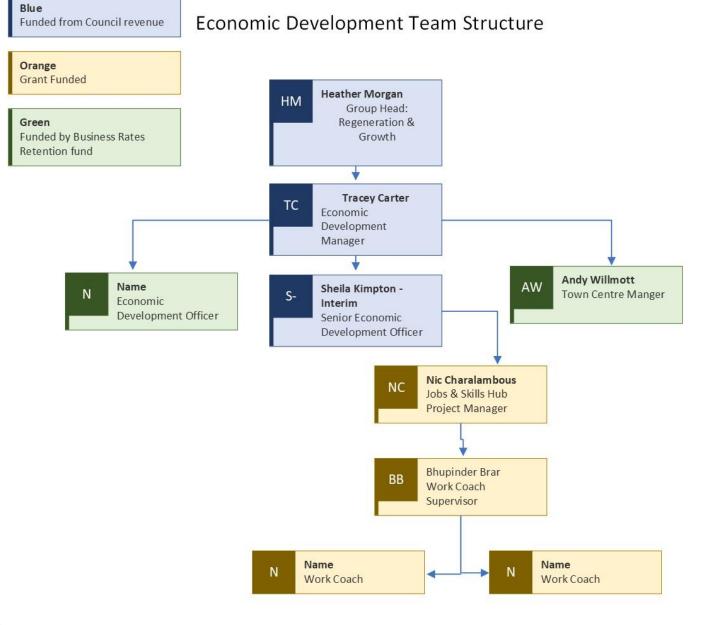


Sheila Kimpton – Senior Economic Development Officer

Vacant Post– Economic Development Officer



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## **National Winners**



Spelthorne Council's work supporting the Borough's businesses was honoured at the Federation of Small Businesses (FSB) Local Government Awards in October 2022.

Awarded All-England winner of the Future Ready category (support and enable businesses to be prepared for the changing business landscape to mitigate challenges or exploit opportunities in the future.)

South East Regional winner of the Future Ready category.

South East Regional winner of the All Round Small Business Friendly category (projects which have positively succeeded in supporting and developing the local small business community.)

**Ray Abrahams, Development Manager for the FSB in Surrey, said:** "I'd like to congratulate Spelthorne on being named the All-England winner in the Future-Ready category and the Southeast regional winner in the All-Round business support category at the FSB Awards, as well as being shortlisted in the Covid support & Recovery and Programme of Business Support categories. The team at Spelthorne have worked incredibly hard over the past 12 months to support local businesses and can take pride in their efforts in the knowledge that their work is recognised alongside the best in the country. I look forward to seeing the next steps they take in supporting businesses."

#### Some feedback from local businesses:

"I've been doubly blessed by Spelthorne, having received both a grant for some new audio equipment for my studio and now for the creation of a new website. The former has already really helped my voiceover business and I'm sure the latter will too, once it's complete. I've told a number of people about the way you've supported me, and how Spelthorne really does have a passion for helping small businesses. Everyone's reaction has been much the same: 1, they can't believe it and 2, they wish their local borough had the same outlook! I expect that both your roles are probably rather thankless at times, so I just want to say... thank you."

"I would love to have a stall at your event and tell people how much help I received to get my small business running. I first started through the business enterprise scheme while on income support and have since received an equipment grant to buy my mobile massage van. I started from nothing and despite covid am still doing well and growing. I would love the opportunity to give something back to you for all your help and ongoing support, of which I am very thankful. If you would like to see what I do, I have nearly forty 5\* reviews from the people I have helped in our community."

"We just wanted to drop you a message to say a massive thank you to you and your team for helping us. Whilst we still face many challenges with costs, we have now at least the opportunity to follow our road map to becoming a successful business. Our goal to fly the green flag and promote healthy living is very much alive which would not have been the case without the help of Economic Development Team."

> "We started off in Christ Church where we shared the kitchen, the church were extremely kind to us but we knew we had to move on and have our very own kitchen to grow. We managed to obtain loans to purchase our new kitchen but then hit a financial wall when it came to purchasing equipment and at that point the business would have been dead without the support of your team. Your whole team were magnificent and always incredibly helpful."

# Economic Prosperity Strategy 2023 - 2028

Four 'theme' areas emerge from the Council's assessment of the economy and the 'actions' under each 'theme' will help to implement the 'vision'. The 'themes' are: -

- **Growth & Competitiveness** Spelthorne to become a stronger economy through a range of initiatives including access to training and business coaching
- **People** More quality jobs and greater earning power as well as enhanced access to skills via the Apprenticeship Levy gifted to small businesses.
- Infrastructure & Places To complete and deliver the Local Plan and Staines Development Framework to make best use of our assets including Bridge Street carpark, Thameside House and Ashford multistorey carpark.
- **Supporting Business** To provide one of the best mechanisms of business support in Surrey via the Economic Development Team and the best place to start and grow a business



# **Business Support & Services**

- Spelthorne Business Hub / Incubator
- Spelthorne Jobs& Skills Hub
- Spelthorne Business Awards
- Spelthorne Business Forum
- Spelthorne Business Plan Competition
- Town Centre Manager
- 121 Business Coaching
- Digital Media Training
- FSB Membership
- Startup Club
- Start your business in Spelthorne book

- Website Provision
- Networking Events
- Business Skills workshops
- Jobs Fairs
- Chose Spelthorne Website
- Visitor Economy Forum
- Business Costs Reduction Clinics
- Buy Local campaign
- Support Business Improvement District
- Key Account Management
- Town map / info totem poles
- Apprentice Levy Gifting Scheme



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# Spelthorne Business Forum

### Driving Membership and Community:

Local business owners possess an unparalleled understanding of the unique challenges and opportunities within their geographic areas.

Engaging with SBF allows them to harness this knowledge and influence others to join the community. By actively participating in SBF events, sharing success stories, and showcasing the tangible benefits of membership, these business owners become ambassadors who attract fellow entrepreneurs seeking to grow their businesses.

Their engagement instils a sense of unity and camaraderie, transforming SBF into a vibrant hub where local businesses can thrive collectively.

With over 900 members, the SBF is the largest local collective business voice in Surrey with members from business of all sizes and sectors.



## Spelthorne Business Hub

The first ever Business Incubator in Spelthorne formally opened 11 June 2021 by Kwasi Kwarteng MP.

The Incubator, to be known as the Spelthorne Business Hub is run in partnership with by CoTribe CIC Ltd and provides a co-working environment for start-up companies, young entrepreneurs, and businesses, alongside an exciting programme of business support. Located in offices owned by Spelthorne Council on Hanworth Road, Sunbury-on-Thames this site benefits from the excellent transport links that connect the Borough to London, the South East and beyond.

The Spelthorne Business Hub provides a creative base for entrepreneurs to develop their ideas and grow their businesses and -offer a vibrant environment for businesses to turn an innovative spark into a strong commercial enterprise.

We also deliver a wide range of workshops, seminars, and events for the wider Spelthorne business community to take advantage of. When a business develops and outgrows the Incubator, they will then be supported in finding their next business location within the Borough.



ibe Business Incubator at the Spekhorne Business Hub on Harworth Road in Sunbury Upon Thames and take advantage of competitive rates, flexible terms and outstanding support. Located in **Sunbury Upon Thames** right next to junction 1 of the M3 our new incubator space is easily accessible from the M25, M3, M4, A316 and Sunbury Railway Station and is situated 15 minutes from Healthrow.



## Spelthorne Business Awards

The Spelthorne Business Awards are made up of 17 categories spanning a range of industries and business sectors with one overall winner crowned Spelthorne Best Business of The Year.

The Spelthorne Business Awards is a fantastic opportunity to celebrate the very best and brightest businesses in Spelthorne and there is a category for every business, no matter how big or small, how new or old, a one man band or business with 50 plus employees!

Entries are open until September and culminates in a special black tie awards ceremony on Friday 24 November 2023 at the Hazelwood Centre/London Irish in Sunbury where the winners will be announced.

This prestigious event is a fantastic opportunity to celebrate business successes after a few incredibly hard years. Previous finalists have experienced a boost in brand awareness as well as increased credibility in the marketplace.







## Spelthorne Business Plan Competition

The Spelthorne Business Plan Competition represents a search for the local business entrepreneurs of tomorrow. Participants are asked to think of a business idea and answer our online question form. The six best entries will then create a business plan to present to a panel of expert judges at a 'Dragon's Den' style final hosted at a venue in Spelthorne to be announced.

### Prizes

The winner will receive £3,500 deposited into a business bank account, and a package of mentoring and support to help them bring their business ideas to life. They will also receive free website and logo design. Runners up will receive £1,000. Third placed will receive £200.



# Spelthorne Jobs & Skills Hub

As a result of the successful pilot Youth Hub scheme, the Spelthorne Jobs & Skills Hub has launched in January 2023 as a service dedicated to all Spelthorne residents to support them in finding suitable work, training or education.

No matter what age you are or what stage you are at in life you can visit the hub to receive support and guidance to help you tackle challenges and barriers as well as gain confidence and skills to help you move forward with your work or education goals.







# **Choose Spelthorne** Website Why Choose Spelthorne

Spelthorne is a great place to do business. Spelthorne offers a wealth of opportunities for developing your business on major commercial sites, smaller industrial estates, rural business parks and town developments.

**Business Support** There are a range of organisations that provide support to businesses covering services such as advice, training and networking opportunities for businesses in the areas.

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**Choose Spelthorne** 

ent access to Heathro nd vibrant international busin ned in the north of Surrey and to the south-west of London. Our prime location and ake it the best connected borough in Surrey with easy access to bot

#### Living in Spelthorne

A high quality of life is an important feature of a local economy. In 2020 the Office for National Statistics report showed that Spelthorne was voted as the "Happiest place to live" in Surrey. Twelve miles of the River Thames (more than any other London borough) runs through Spelthorne and there are many parks, open spaces, leisure attractions, pubs and restaurants in and around the area.



#### **Skills & Employment**

At Spelthorne Council, we are committed to helping residents to find suitable employment that can offer them the skills and stability long term that they need. Here you can find information on training, workshops business start-up advice, employment & recruitment for businesses.





SHEPPERTON TOWN Q 29 September: 2021 Speithorne. Towns







(\$ 29 September, 2021 Spelthome, Towns



SUNBURY ON THAMES







https://choosespelthorne.com/



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#### Minutes of the Economic Development Committee 12 January 2023

#### Present:

Councillor S.C. Mooney (Chairman) Councillor T. Fidler (Vice-Chairman)

Councillors:

C. Bateson	A. Brar	V.J. Leighton
C.F. Barnard	J. Button	R.J. Noble

Apologies: Councillors A.C. Harman

In Attendance: Councillors M. Beecher

#### 1/23 Minutes

The minutes of the meeting on 29 September 2022 were agreed as a correct record.

#### 2/23 Disclosures of interests

Councillor Mooney declared that she was a councillor and a cabinet member of Surrey County Council.

#### 3/23 Questions from members of the Public

There were none.

#### 4/23 Ward Issues

There were none.

#### 5/23 Economic Prosperity Strategy / Revised Town Centres and Shopping Parades Strategy

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The Committee received the Economic Prosperity Strategy 2023 – 2028 and Revised Town Centres and Shopping Parades Strategy 2023.

Small changes had been made to both documents following suggestions from the Committee at its last meeting. Educational attainment, working with other authorities, increasing local procurement and on-street parking had been addressed. The Committee noted increased collaboration between local districts and boroughs in Surrey including the provision of 1-2-1 business support with Runnymede.

The Committee **resolved**:

to agree the Economic Prosperity Strategy 2023 - 2028, and

to agree the Revised Town Centres and Shopping Parades Strategy 2023.

#### 6/23 Additional Restrictions Grant Update

The Committee received an update on the additional restrictions grant (ARG), of £3 million from central government to support businesses during the pandemic. Money had been allocated in tranches as the economic development team had thought best.

The Senior Economic Development Officer reported that grants were initially used for business survival, but later on for business growth and included shop front grants, equipment grants, business support, 1-2-1 business coaching, digital media marketing training, and website development.

The Town Centre Manager reported on positive feedback from a survey of local businesses, where two-thirds of the respondents so far expect their businesses to remain the same or grow. The Town Centre Manager would continue to push for business growth and initiatives which assisted local people.

A representative from Pro-actions, a business support consultancy, gave a short presentation on the assistance provided to small business owners via 1-2-1 support, seminars at the Spelthorne Business Hub, advice on strategy, planning and sales, budgeting forecasting, and profit and loss control.

The Committee noted that helping businesses to be more sustainable was included within one of the projects in the Shared Prosperity Fund Investment Plan.

The Committee noted the recommendations from the Internal Audit (IA) review and the difference in risk appetite between the IA and economic development departments.

The Committee congratulated the economic development team on its success in distributing the ARG grant and on winning a national award from the Federation of Small Businesses.

The Committee **resolved** to note the report on the Additional Restrictions Grant update.

#### 7/23 Youth Hub

The Committee received an update on the Spelthorne Youth Hub which included statistics for the Department of Work and Pensions (DWP) who had provided the funding for an initial period of 12 months.

Additional funding had been obtained from the DWP for two work coaches to continue the support for the youth hub under a new "Jobs and Skills Hub" banner. The Council would use money from the Shared Prosperity Fund for two more work coaches for "bounce back street", a new facility to assist over 40s back into work. The youth hub would now be incorporated into the wider Jobs and Skills Hub and would be open to any resident who needed advice regardless of their age.

The Committee noted the increased footfall since the youth hub had moved to the former Decathlon store opposite the bus station in Staines and that many young people who were walking into the hub for support were not recorded on government figures as they were not receiving benefits. The Committee noted an appetite for apprenticeships and the continuing work with NEETS (those not in education, employment or training), including mental health support, confidence building workshops, and the use of external providers. The youth hub worked with Brooklands College and was looking to extend its outreach to local schools.

The Committee noted the ability of the work coaches to work remotely and to meet candidates in different locations, including the Business Hub in Sunbury which they used one day a week.

The Committee **resolved** to note the report on the Spelthorne Youth Hub.

#### 8/23 23/24 Budget

The Chief Accountant presented the following items for the Committee's areas of responsibility: a net expenditure budget for 2023/24, a detailed budget report, fees and charges, and growth bids for economic development. There were no savings bids or capital impact bids.

The Chief Accountant explained the budget setting process and how it had changed from last year as a result of Member feedback. The Committee noted that this was a balanced budget which took inflation into account and that there were no substantial increases for economic development. The Chief Accountant presented the budget report and explained that the intention was to make the Business Incubator cost neutral. The economic development team were confident that expected rentals for both the Business Incubator and the Elmsleigh Centre would be achieved. However, they expected income from Staines Market to reduce due to inflation. There was ongoing debate as to which cost centre Staines Market should come under.

The Chief Accountant reminded the Committee that the growth bids for the Economic Development Officer and Town Centre Manger were both fully funded and, as such, were in line with Council guidance to recruit only for fully funded or statutory posts. The Committee supported both of the posts.

The Committee **resolved** to recommend the draft 2023/24 Budget to the Corporate Policy and Resources Committee.

#### 9/23 Feedback on 23/24 Budget Setting Process - Economic Development

The Committee was invited to provide feedback to Officers on the budget setting process for 2023/24.

The Chief Accountant reported on changes from last year, such as bringing the budget setting process forward to enable Members to review service plans at their September committee meetings and providing sufficient time to discuss the budgets fully at the January meetings. Ongoing changes to the Centros finance system should also improve budget setting next year.

The Chief Accountant requested consensus feedback from the Committee and was particularly interested to receive any recommendations for improving the budget setting process.

The Committee **resolved** to note the discussion.

#### 10/23 Forward Plan

The Committee considered the forward plan for future committee business.

The Committee agreed to invite the manager of the Staines BID to speak at its June meeting.

The Committee noted that the review of the Economic Prosperity Strategy and Town Centres Strategy was a recurring item and that the next review would be at the June meeting.

The Committee **resolved** to note the forward plan for future committee business.



# **BID AREA**

The Visit Staines BID represents 300 business properties that operate within the town centre in the BID designated area, as shown on the map.

The BID's initiatives in the town are funded by the BID levy payers who pool their resources via an annual contribution based on their rateable value.

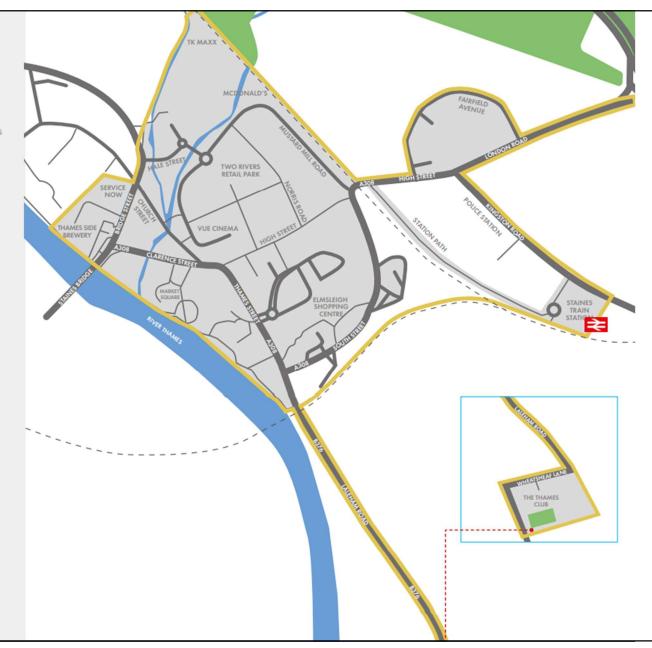
For Visit Staines BID second term the boundary will extend to include key areas and businesses.

Areas within the orange line are all part of the **Visit Staines BID**.

Businesses with a rateable property on all of the roads / streets shown highlighted on the map are included within the Visit Staines BID boundary:

- Bridge Close
- Laleham Road
   London Road
- Bridge Street
- Church Street
- Clarence Street
- Elmsleigh Road
- Fairfield Avenue
- Friends Walk
- Goodman Place
- Goring Square
- Hale Street
- High Street
- Kingston Road

- Mustard Mill Road
- Norris Road
- South Street
- Station Path
- Thames Street
- The Elmsleigh Centre
- Tilly's Lane
  - Two Rivers Retail Park
  - Wheatsheaf Lane



## VISIT STAINES - OUR KEY OBJECTIVES 2022- 2027





FOCUS 2 MARKETING & EVENTS







# What have we achieved over the last 6 months?



### 6 MONTHS REVIEW

#### **EVENTS**

Cost of Living Event 13 and 14 January

Valentine's Day Selfie Opportunity 11 to 14 February

> 2 Comedy Club Nights 30 March and 19 May

TI

3 trails around the town centre February Half Term, Easter and Coronation

> The King's Coronation Event 8 May

Alice in Wonderland Event 6 April

> Business Breakfast 16 May

9, 10 and 11 June

Sponsored Staines-upon-Thames Day 25 June

#### **OTHER INITIATIVES**

Hanging Baskets & Flower Towers

BID Rangers Every Weekend and School Holidays

Free Wifi on the High Street

**High Street Digital Screens** 

SeedI Free Training Platform

# Visit Staines in numbers











Good Morning, arrie to our first Corredy Club at The Last Hop on

thursday oversing. The event was a self-out and lots of fan may had by the 180 strong audience. Our next went is on 1989 May and tickets are <u>on sale now</u> and already selling fast!

en back from parental leave, im looking forward to getting out

in the town so look out for me as I pop in and say helio Here a great work!

Marketing and Business Lianun Manag



ING'S WARDROBE



The Kina's Wardrobe

How we communicate with our businesses?



**BID Update** Hanny Transfer

Hope you all had a go

- · Events Compution ment
- Bridge Artwork update · Correcty Negle
- Food Festival update Jub Varancias - Contact at Department of Work and Per

and of course a mamber of courses available on Seed! this week?

Don't forget the BID rangers are patrolling the town during the week as we as currently in Easter holiday period, if you need their assistance use your Star Safe or call the Two Rivers office (01784-423300) for assistance. The BID rangers will be

Have a great would

SD Manager

Latest News







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HELLO



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By virtue of paragraph(s) 3 of Part 1 of Schedule 12A of the Local Government Act 1972.

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#### Spelthorne Borough Council Services Committees Forward Plan and Key Decisions

This Forward Plan sets out the decisions which the Service Committees expect to take over the forthcoming months, and identifies those which are **Key Decisions**.

A **Key Decision** is a decision to be taken by the Service Committee, which is either likely to result in significant expenditure or savings or to have significant effects on those living or working in an area comprising two or more wards in the Borough.

Please direct any enquiries about this Plan to CommitteeServices@spelthorne.gov.uk.

### Spelthorne Borough Council

### Service Committees Forward Plan and Key Decisions for 1 January 2023 to 01 October 2023

Anticipated earliest (or next) date of decision and decision maker	Matter for consideration	Key or non-Key Decision	Decision to be taken in Public or Private	Lead Officer
Economic Development Committee 06 07 2023	Incubator Monitoring Incubator Monitoring	Non-Key Decision	Public	Heather Morgan, Group Head - Place, Protection and Prosperity
Economic Development Committee 06 07 2023	Review of Staines BID Review of Staines BID	Non-Key Decision	Public	Heather Morgan, Group Head - Place, Protection and Prosperity
Economic Development Committee 06 07 2023	Introduction to Economic Development	Non-Key Decision	Public	Heather Morgan, Group Head - Place, Protection and Prosperity
Economic Development Committee 06 07 2023	Response to Heathrow noise action plan consultation	Non-Key Decision	Public	Ann Biggs, Strategic Planning Manager
Members' briefing pack 15 08 2023	<ul> <li>6 Month Review Economic</li> <li>Prosperity Strategy and Town</li> <li>Centres Strategy - Briefing</li> <li>Pack</li> <li>6 Month Review Economic</li> <li>Prosperity Strategy and Town</li> <li>Centres Strateg</li> </ul>	Key Decision It is significant in terms of its effect on communities living or working in an area comprising two or more wards	Public	Tracey Carter, Senior Economic Development Officer
	Q3 Revenue Monitoring Report (Oct-Dec) BRIEFING PACK	Non-Key Decision	Public	
	Q3 Capital Monitoring Report (Oct-Dec) BRIEFING PACK	Non-Key Decision	Public	